



Allscripts Electronic Health Records

Company & Stimulus Overview

The time is NOW. The choice is Allscripts.

ABOUT ALLSCRIPTS

Allscripts is the clear leader in software, services, information and connectivity solutions that empower physicians and other healthcare providers to deliver best-in-class patient safety, clinical outcomes and financial results. Nationwide, more than 150,000 physicians, 700 hospitals and thousands of other healthcare providers in clinics, post-acute care facilities, and homecare agencies utilize Allscripts solutions to automate and connect their clinical and business operations. Together with our clients, Allscripts is transforming our disconnected 'healthcare' system into a connected system of 'health.'

Allscripts Electronic Health Record

Allscripts provides superior EHR solutions for small and mid-sized physician practices looking to improve clinical and administrative processes. The solutions are CCHIT - Certified and easily customizable for specialty and primary care practices.

Allscripts Practice Management

Allscripts PM solutions are among the most advanced medical management systems available today. Their user-friendly interfaces and extensible design make them the perfect practice management solutions for medical practices to improve staff productivity, streamline billing and effectively manage claims for improved cash flow.

E-Prescribe

Based on Allscripts' award-winning EHR technology, Allscripts ePrescribe enables physicians to improve patient care by ensuring the safety of every prescription written. Allscripts ePrescribe is an easy-to-use, web-based software solution that is safe, secure, requires no downloading and no new hardware. Allscripts ePrescribe is accessible by Internet on computers, handheld devices and cell phones.

Payerpath

Payerpath provides innovative claims management systems and claim management services that manage healthcare financial transactions for providers and payers. Unlike other revenue cycle management solutions, Payerpath's suite of Internet-based products and services address each step in the revenue cycle, from eligibility verification through collection, to create a comprehensive claims management system.

"This will cut waste, eliminate red tape, and reduce the need to repeat expensive medical tests. It just won't save billions of dollars and thousands of jobs -- it will save lives by reducing the deadly but preventable medical errors that pervade our health care system.

- President Obama

Allscripts at a glance

- > Headquarters:
222 Merchandise Mart Plaza
Suite 2024, Chicago, IL 60654
- > Phone: (800) 654-0889
- > Home Page: www.allscripts.com
- > Employees: approx. 2,500
- > Founded: 1986
- > Offices: 28 facilities in 18 states
- > Combined 2008 revenues of Allscripts and Misys totaled \$669.30 million
- > Combined 2008 net income of Allscripts and Misys totaled \$61.50 million
- > Ticker Symbol: MDRX - NASDAQ

ALLSCRIPTS

222 Merchandise Mart, Suite 2024
Chicago, IL 60654 / 1.800.654.0889

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Stimulus Incentives

The HITECH Act in the American Economic Recovery and Reinvestment Act, signed by President Obama, includes \$20 billion for health information technology. The Time is NOW to take advantage of the incentives and experience the benefits of the leading Electronic Health Records in the market from the most experienced company in the market. To get the funding, you need to be fully utilizing an EHR and connected to electronically exchange patient health information.

If you start now with Electronic Health Records, your physicians can receive up to \$44,000-\$64,000 in federal incentives. But don't wait, because late EHR adopters will receive significantly less and penalties start in 2015.

CMS Incentives

CMS incentives can provide an additional 4% incentive to physicians at an estimated impact of \$6,000 - \$8,000 per physician/year. Those incentives include 2% financial incentive for physicians to use electronic prescribing and 2% for Physician Quality Reporting Initiative (PQRI).

Example of Incentives for a 1-Physician Practice

	2009	2010	2011	2012	2013	2014	2015
eRX	\$3,506	\$3,506					
PQRI	\$3,506	\$3,506	\$3,506	\$3,506	\$3,506	\$3,506	\$3,506
Stimulus			\$18,000	\$12,000	\$8,000	\$4,000	\$2,000

Total = \$75,554

Example of Incentives for a 5-Physician Practice

	2009	2010	2011	2012	2013	2014	2015
eRX	\$17,530	\$17,530					
PQRI	\$17,530	\$17,530	\$17,530	\$17,530	\$17,530	\$17,530	\$17,530
Stimulus			\$90,000	\$60,000	\$40,000	\$20,000	\$10,000

Total = \$377,770

Practices need to demonstrate meaningful utilization with a certified EHR, not just purchase or implementation. Not only are our EHR solutions CCHIT - Certified, but our thorough and proven implementation process, training and installation ensures your physicians and staff are fully adopted and maximizing use of the system.

Every day a practice waits is a missed opportunity to take advantage of financial incentives. The Time is now, and Allscripts has the proven experience, solutions and results to help you move to an EHR.

CALL ALLSCRIPTS TODAY FOR A FREE RETURN ON INVESTMENT ASSESSMENT

Call 877-EHR-NOW1 or visit www.allscripts.com for more information.